

President Paul Culter called the regular Sharonville Council meeting of January 27, 2026 to order at p.m. A moment of silence was held followed by the Pledge of Allegiance led by Paul Culter.

1. **ROLL CALL**

a. In attendance for Roll Call were Council Members: Blaise Cittadino, Amy Sharpshair, Dave Koch, Glen Lovitt, Bob Cox, Sue Knight and Paul Schmidt. Also in attendance were Mayor Kevin Hardman, President Paul Culter, Safety Service Director Jim Lukas, Law Director Charles Lippert, Auditor Ed Cunningham, Treasurer Kurt Irey, and Department Heads: Finance Director Scott McKeehan, Public Works Director Steve Busam, and Fire Chief Dan Sunderman.

2. **MINUTES**

a. The Minutes from the regular council meeting of January 13, 2026 were approved as written and distributed.

3. **REPORTS AND COMMUNICATIONS**

a. **MAYOR – KEVIN HARDMAN**

i. Thanks to the Fire Department and Police Department for responding during the winter storm; special thanks to the Public Works Department who were very busy during the storm as well and did a fantastic job clearing the roads.

1. Mr. Busam was present to publicly thank TRU by Hilton for providing rooms to the Public Works team who worked long hours and overnight during the weekend storm; RocAFellas Pizza for providing lunch; city employees Cathy Duckworth, Officer Dana Taggart, Councilmembers Knight and Lovitt, who all delivered food to feed the team; and to all of those who moved their cars off the street, allowing them to clear the roads much easier and faster. Quick recap: Ten inches of snow, 44 hours worked straight, 3130 miles cleared, 316 man hours, 500 tons of salt, 625 gallons of fuel burn. No major breakdowns in equipment, big thanks to the mechanic and for the city providing excellent equipment.

ii. Employee Retirement Recognition: Mayor Hardman recognized longtime Recreation Department employee, Joan Wegener, who retired. A formal proclamation was presented to Joan in acknowledgment of her years of service and highlighting her many accomplishments. Friday, January 23, 2026, was proclaimed "Joan Wegener Day" in the City of Sharonville.

b. **SAFETY SERVICE DIRECTOR – JIM LUKAS**

i. Thanks extended to Sean Pan from TRU by Hilton for offering rooms to the first responders over the weekend.

ii. Rita's soft opening is scheduled for Wednesday, February 11, from 4:00 -- 6:00 p.m. The grand opening is scheduled for Friday, April 17, from 4:00 – 6:00 p.m.

iii. Third Eye Brewing Company was named The Best Brewery in Ohio by Yahoo Life.

iv. Legislative items presented for council consideration:

1. Ordinance 2026-62 is for the disposal of two police cruisers that are no longer needed.

2. Fire Chief Dan Sunderman presented the following items:

a. Ordinance 2026-06-E seeks approval for the replacement of the old bay doors at Station 86 with new bay doors that will be three times as insulated and 40% lighter. This was approved in the 2026 budget.

b. Ordinance 2026-07-E seeks approval for the purchase of communication radios for the Fire Department, which will complete the 5-year replacement project, and for fire hydrant repair and relocation costs.

c. Ordinance 2026-08-E seeks approval the appropriations of funds for a new roof at Station 88 due to recent significant leaks.

3. Finance Director Scott McKeehan presented the following item:
 - a. Ordinance 2026-10 is an appropriation for property tax bill received last week, which, at the moment is the city tax bill, however conversation with legal counsel regarding payment options will be discussed further.
- c. PRESIDENT OF COUNCIL – PAUL CULTER
 - i. Echoed the Mayor’s comments thanking Public Works, Fire Department, and Police Department for service during difficult snowy conditions and keeping the city safe and clean.
- d. CLERK OF COUNCIL – TERI BUCHEIT
 - i. Nishudra Retail LLC, located at 11974 Lebanon Road, Suite 112 & 116 applied for a new liquor license permit; First Class Food LLC, located at 2343 Sharon Road, submitted a transfer of ownership for their liquor permit, and RocAFellas Pizza, located at 11055 Reading Road, submitted for a new liquor permit, all of which were signed without objection or request for hearing and remitted to the Ohio Division of Liquor Control.
- e. AUDITOR – ED CUNNINGHAM
 - i. The Auditor’s report for the month of December was submitted to Council.
 - ii. Mr. Cunningham provided a summary of the City’s financial position at the end of 2025. Approximately \$4.5 million remained unspent at year-end. Contributing factors included:
 1. Unspent funds from the 2011 street fund budget pending final billing.
 2. Delayed expenditure for the purchase and renovation of the public works building.
 - iii. Significant year-end transfers were made, most notably a transfer of approximately \$7.2 million from the general fund to capital. The transfer was calculated to leave exactly \$12 million in general fund working cash, a target amount for ongoing operations in 2026. The general fund working cash target was increased from the previous year.
- f. TREASURER – KURT IREY
 - i. The Treasurer’s report for the month of December was submitted to Council.
 - ii. The Tax report for the month of December was submitted to Council and is attached to the Minutes.
 - iii. Mr. IreY reviewed end-of-year tax and income figures as all tax income and motel tax final figures for 2025 have been received. The 2025 income tax collections were the second highest on record, following 2024.
 - iv. General fund and all departments (including street fund, fire fund, senior fund, and convention center fund) met or exceeded their individual revenue targets. The general fund was down approximately 7% from 2024, mainly due to repayment of advances made earlier in the year. Motel tax revenue increased by 8% year-over-year. Income tax revenue was just slightly below the 2024 total but still represented the City’s second-best collection year. Interest income from investments totaled \$2.5 million, slightly less than 2024 but still considered a high point for 2025.
- g. LAW DIRECTOR – CHARLES LIPPERT
 - i. No report.
 - ii. Thanked all first responders for their service.
- h. Convention Center DIRECTOR – Jim Downton
 - i. Mr. Downton began his report by thanking the Public Works Department for their help in clearing the parking lot so the Home Show Event could go on.

- ii. The Convention Center Department's Annual Report was presented to council. A copy of the presentation is attached to the minutes.
- iii. In response to President Culter's question, Mr. Downton stated the Sharonville Convention Center only lost three events to the newly renovated Duke Energy Center in downtown Cincinnati. Mr. Downton feels very fortunate to have maintained the majority of the events that moved up to the Sharonville Convention Center. President Culter followed up by stating his events are very well organized and the staff is very friendly and he has never had a disappointing time at any event he has attended.
- iv. Councilmember Knight commented on how nice it is to have free parking there.
- v. Councilmember Sharpshair is looking forward to being at the Bridalrama event coming up.

4. RESIDENTS DESIRING TO BE HEARD BEFORE COUNCIL

(Residents desiring the opportunity to be heard before Council are limited to five minutes unless extended by the President of Council, per section 121.17 of the Sharonville Codified Ordinances.)

- a. George Brasher, Mefford Lane, expressed his appreciation to the City for keeping an open mind and willingness to change during the discussion about driving a golf cart in certain areas. He was appreciative when he got his permit.
- b. Tim Schmidt, 12215 Pickwick Place, joined the others who thanked the Police Department, Fire Department, and Public Works Department for their services during the snowstorm.

5. COUNCIL COMMITTEES

a. BUDGET & FINANCE – DAVE KOCH

- i. No report.

b. PROJECT OVERSIGHT – DAVE KOCH

- i. No report.

c. COMMUNITY DEVELOPMENT – AMY SHARPSHAIR

- i. Board of Zoning Appeals will be having a refresher course, relearning their ethical codes, how to conduct the meeting and vote, and how to serve as a board member. Councilmember Sharpshair will be attending this meeting as committee representative.

d. COMMUNITY SERVICES – GLEN LOVITT

- i. Thanked the emergency services for their wonderful work over the weekend.
- ii. Congratulated Mrs. Wegener on her retirement.

e. HONORED CITIZENS – SUE KNIGHT

- i. The Honored Citizens Committee would like to honor Joan Wegener on her retirement. Councilmember Knight specifically thanked her for working with her on the Kiwanis events, ladies auxiliary events, and for her work in the Fire Department. Joan will be missed by those who attend the Recreation Center as well.

f. LAW & PUBLIC SAFETY – PAUL SCHMIDT

- i. The next Law & Public Safety Committee meeting is scheduled for Tuesday, February 03, 2026 at 5:00 p.m. in the Administration Conference Room.
- ii. Thanked Joan Wegener for all the work they did together and for her time and services with the c

6. RULE SUSPENSION MOTIONS

- a. The suspension of the regular rules of Council to allow for the late delivery on Ordinance 2026-10 was motioned by Mr. Lovitt and seconded by Mrs. Knight. Voice Vote on passage. Motion approved unanimously.
- b. The suspension of the regular rules of Council to allow for a first and only reading with immediate effectivity on Ordinance 2026-07-E, 2026-08-E, and 2026-10, was motioned by Mrs. Sharpshair and seconded by Mrs. Cittadino. Voice Vote on passage. Motion approved unanimously.
- c. The suspension of the regular rules of Council to allow for first and only reading with a 30-day effectivity on Ordinance 2026-06 was motioned by Mr. Schmidt and seconded by Mrs. Knight. Voice Vote on passage. Motion approved unanimously.

7. UNFINISHED BUSINESS

- a. ORDINANCE 2025-62, Authorizing the Safety-Service Director to Dispose of Police Department Vehicles. Clerk of Council gave the 3rd Reading of the ordinance by title only. The motion for passage by Mr. Koch was seconded by Mrs. Sharpshair. There being no discussion, the Clerk proceeded with a Roll Call Vote on passage. Motion approved unanimously.
- b. ORDINANCE 2026-04-E, Enacting New Business Regulation Code Chapter 732 Regarding Hookah Lounges Within the City of Sharonville and Declaring an Emergency. Clerk of Council gave the 2nd Reading of the ordinance by title only.

8. NEW BUSINESS

- a. ORDINANCE 2026-06, Authorizing the Safety-Service Director to Enter Into a Contract to Replace Bay Doors at Fire Department Station 86. Clerk of Council gave the 1st and Only Reading of the ordinance by title only. The motion for passage by Mrs. Knight was seconded by Mr. Lovitt. Councilmember Schmidt thanked the chief for staying ahead of the game with the radios. The Clerk proceeded with a Roll Call Vote on passage. Motion approved unanimously.
- b. ORDINANCE 2026-07-E, Authorizing the Safety-Service Director to Enter Into a Contract to Purchase Fire Department Radios, Enter Into a Contract to Repair and/or Relocate Fire Hydrants, and Declaring an Emergency. Clerk of Council gave the 1st and Only Reading of the ordinance by title only. The motion for passage by Mrs. Sharpshair was seconded by Mrs. Cittadino. There being no discussion, the Clerk proceeded with a Roll Call Vote on passage. Motion approved unanimously.
- c. ORDINANCE 2026-08-E, Amending 2026 Appropriations for the 405 Firehouse Capital Project Fund, Authorizing the Safety-Service Director to Enter Into a Contract for Station 88 Roof Replacement, and Declaring an Emergency. Clerk of Council gave the 1st and Only Reading of the ordinance by title only. The motion for passage by Mr. Cox was seconded by Mrs. Knight. Councilmember Schmidt commented that the roundabout being constructed there by Station 88 will not have impact on the emergency services. There being no discussion, the Clerk proceeded with a Roll Call Vote on passage. Motion approved unanimously.
- d. ORDINANCE 2026-09, An Ordinance Approving the Editing and Inclusion of Certain Ordinances as Parts of the Various Component Codes of the Codified Ordinances of Sharonville, Ohio. Clerk of Council gave the 1st Reading of the ordinance by title only.

- e. ORDINANCE 2026-10, Amending 2026 Appropriations for the General Fund. Clerk of Council gave the first and only reading of the ordinance by title only. The motion for passage by Mr. Koch was seconded by Mrs. Sharpshair. There being no discussion, the Clerk proceeded with a Roll Call Vote on passage. Motion approved unanimously.

9. RESIDENTS DESIRING TO BE HEARD BEFORE COUNCIL

(Residents desiring the opportunity to be heard before Council are limited to five minutes unless extended by the President of Council, per section 121.17 of the Sharonville Codified Ordinances.)

- a. Hussein Al Shafee, owner of Sahara Hookah Lounge, addressed the proposed new law on hookah lounges. Mr. Al Shafee stated the new laws would close his business. He would be open to closing earlier at 2:30 a.m., the same as the bar next door. Mr. Al Shafee wishes to keep his business open and continue to serve the community. Mr. Al Shafee stated he does not sell alcohol and has done everything the city has requested of them. The only objection he has is the closing time.
 - i. Law Director Lippert discussed the permitting process, which includes allowing law enforcement to come in and check that there are no alcohol sales happening. Mr. Al Shafee agreed to allow that to happen.
 - ii. Councilmember Cox asked about bringing in your own alcohol and Mr. Al Shafee stated they would not allow that either.
 - iii. Councilmember Lovitt acknowledged they have been doing business in the city for 14 years, and asked what has changed to cause the recent issues. Mr. Al Shafee explained there was one employee who had to call the police several times due to an issue with her ex-husband.
- b. Kyra Al Hassan, server at the Sahara Hookah Lounge, added that since the close of the hookah lounges in the City of Cincinnati, a lot of those patrons now visit the Sahara and now has a lot more patrons.
 - i. Mayor Hardman followed up on that and acknowledged the regulations the City of Cincinnati placed on their hookah lounges, which is similar to this proposal, and those regulations were due to the problems the city was having. His concern is now that there is an uptick in problems in Sharonville, what other course of action is there other than placing similar regulations.
- c. Several Sahara Hookah Lounge staff and management introduced themselves, including Kyra Al Hassan (server), Kareem Fami (manager), Naja Thai (owner of the building), and Ortencia Garcia (server). Staff noted a shift in clientele after downtown Cincinnati hookah lounges closed, resulting in increased business at Sahara, one of the few remaining lounges open late.

Kareem Fami explained current security protocols:

- i. Three security staff are present during busy hours (Friday and Saturday).
- ii. Strict "no tolerance" policy: no weapons or illegal substances permitted.
- iii. Patrons have IDs checked and bags searched at entry.
- iv. Security footage is available and shared with authorities as needed.
- v. Management has personally attended court as required for incidents.

Staff reported that police have not been called to the business in the past 3–4 months, although this was questioned by Mr. Lippert and something the police chief would have to verify, if necessary. Some disturbances in the parking lot may originate from the neighboring bar, complicating attribution of incidents.

Naja Thai stated the lounge has operated since 2012 with all required licenses and permits. The owner is no longer involved in day-to-day management but attended to address concerns about potential changes to operating hours. Provided context on typical hookah lounge hours nationally and internationally, often past midnight, and expressed concern about the financial impact of reduced hours. Requested that the council consider maintaining current hours, stating the business

will comply with all rules and regulations. The business holds a tobacco license (renewed annually in March, requires 80% tobacco, 20% food sales). No liquor license is held; the business does not sell alcohol. Building was verified as freestanding per regulations at time of opening. Current hours of operation are weekdays: open until 2:30 a.m.; weekends: open until 3:30 a.m. Staff and management indicated willingness to align closing time with neighboring businesses (e.g., 2:30 a.m.) if required.

Ortencia Garcia expressed concern about reduced hours affecting her and other employees' livelihoods, particularly as a single mother who relies on weekend shifts.

Kyra Al Hassan emphasized the lounge's role as a safe, inclusive, and culturally diverse space for the community and students, advocating for maintaining late-night hours to continue serving the community.

For special events (e.g., belly dancing), an extra fee is added to customer bills rather than a separate door charge.

10. OTHER MATTERS TO BE HEARD BEFORE COUNCIL

- a. Councilmember Sharpshair announced that tickets are available for the Princeton Education Foundation Gala through January 31st, to be held on February 21st at the Marriott.
- b. Councilmember Knight recognized Sharonville resident Connor Curran, who qualified for the Winter Olympics in men's aerial skiing, beginning his athletic career as a Sharonville Shark swimmer.

11. ADJOURNMENT

- a. The motion by Mrs. Sharpshair to adjourn the meeting was seconded by Mr. Koch. President of Council Paul Culter adjourned the meeting at 8:12 p.m.

ATTEST

Teresa Bucheit, Clerk of Council Date

Paul Culter, President of Council Date

HONORING THE PUBLIC SERVICE CAREER OF JOAN WEGENER

Joan Wegener began her service to the City of Sharonville in 1992 as a Volunteer EMT Firefighter until 2001 and in 1997 joined the Sharonville Community Center as the department's first Fitness Instructor and Personal Trainer; and

WHEREAS, Joan graduated from the University of Wisconsin–River Falls in 1979 with a degree in Physical Education, Health, and Coaching, and earned a Master's Degree in Athletic Training and Health Education from the University of Oregon in 1983; and

WHEREAS, in 1983, Joan married her husband, Scott Wegener, and in 1986 relocated to Ohio, raising two sons, David and Jason, welcomed their daughter-in-law Gina, and cherish their granddaughter Emery; and

WHEREAS, Joan was promoted in 2008 to Fitness Center Manager, a role in which she grew wellness programming, guided staff, and enhanced operations; and

WHEREAS, Joan served as Chairperson of the department's Safety Committee, attending training sessions through the local safety congress all the while maintaining her certification as a Basic EMT, coming to the aid of many Community Center members, residents, and fellow employees with professionalism, compassion, and calm in times of need.

NOW THEREFORE, I, KEVIN HARDMAN, MAYOR OF THE CITY OF SHARONVILLE, congratulate Joan on her many years of outstanding public service and proclaim **Friday, January 23rd, 2026** as:

JOAN WEGENER DAY

in the City of Sharonville, Ohio.

Given under my seal this
22nd day of January 2026

MAYOR KEVIN M. HARDMAN
CITY OF SHARONVILLE

AUDITOR & TREASURER'S REPORT
December 31, 2025
Tax Report

Income Tax											
MONTH-TO-DATE	<u>2022</u>		<u>2023</u>		<u>2024</u>		<u>2025</u>				
DECEMBER											
BUSINESS PROFITS	\$	921,540.96	23.11%	\$	1,134,549.81	-47.53%	\$	595,315.02	40.99%	\$	839,362.67
NON-RESIDENT										\$	9,355.32
INDIVIDUAL	\$	69,314.34	49.28%	\$	103,475.56	5.20%	\$	108,851.26	0.45%	\$	109,342.88
WITHHOLDING	\$	1,967,996.42	4.37%	\$	2,053,953.41	17.92%	\$	2,422,032.79	-12.38%	\$	2,122,090.21
INTEREST & PENALTY	\$	27,232.80	42.74%	\$	38,872.85	-44.42%	\$	21,607.18	198.19%	\$	64,430.92
TOTAL	\$	2,986,084.52	11.55%	\$	3,330,851.63	-5.50%	\$	3,147,806.25	-0.10%	\$	3,144,582.00
YEAR-TO-DATE	<u>2022</u>		<u>2023</u>		<u>2024</u>		<u>2025</u>				
BUSINESS PROFITS	\$	7,374,479.49	-10.85%	\$	6,574,091.93	-3.32%	\$	6,356,092.70	-8.17%	\$	5,836,533.02
NON-RESIDENT										\$	196,539.64
INDIVIDUAL	\$	1,519,641.74	0.70%	\$	1,530,311.64	6.03%	\$	1,622,630.39	-5.02%	\$	1,344,576.14
WITHHOLDING	\$	24,206,455.42	3.82%	\$	25,131,928.83	7.92%	\$	27,123,054.72	0.71%	\$	27,316,501.37
INTEREST & PENALTY	\$	369,933.40	-11.28%	\$	328,221.10	-11.40%	\$	290,796.17	26.48%	\$	367,786.92
TOTAL RECEIPTS	\$	33,470,510.05	0.28%	\$	33,564,553.50	5.45%	\$	35,392,573.98	-0.93%	\$	35,061,937.09

Note: The income tax amounts above are from the tax system and may differ during the year from other finance reports due to timing differences. The tax system recognizes revenue as documentation is available. While the receipts are posted to the finance system based on the month deposits posted on the bank statement. Efforts are made at year end for annual receipts to balance.

Lodging Tax			
	<u>2024</u>		<u>2025</u>
Lodging Tax YTD	1,062,045.46	8%	1,143,365.49



Sharonville CONVENTION CENTER



*Greater Cincinnati's only
LEED Certified Event Facility*

2025 Annual Report





Sharonville CONVENTION CENTER

UPCOMING EVENTS

January

3-4 Wendy's Wedding Expo



Wedding planning feels overwhelming! Let us help you make it easy and fun! Come talk directly with Cincinnati's finest wedding pros.

Hours: Saturday 11:00 a.m. - 7:00 p.m.
Sunday 11:00 a.m. - 7:00 p.m.

10-11 World Oddities Expo

The World Oddities Expo is a traveling oddities festival- a peculiar paradise where weird thrives! We pride ourselves on being an all inclusive artisan and small business fueled mega- convention. We feature artists, vendors, performers, educators, and guest speakers to create a macabre and magical experience for all!



Hours: Saturday 10:00 a.m. - 4:00 p.m.
Sunday 11:00 a.m. - 4:00 p.m.

16-18 & 23-25

GREATER CINCINNATI REMODELING EXPO

This annual event serves the Greater Cincinnati-area homeowner by bringing together the most knowledgeable remodeling and building experts in the community under one roof.

Hours: Fridays 12:00 p.m. - 7:00 p.m.
Saturdays 10:00 a.m. - 6:00 p.m.
Sundays 11:00 a.m. - 5:00 p.m.

February

7-8, 11-12 & 13-15



Get an up-close look at the industry's premier brands and have the chance to meet representatives from the leading dealerships in the Cincinnati area.

Hours: Wednesday 12:00 p.m. - 8:00 p.m.
Thursday 12:00 p.m. - 8:00 p.m.
Friday 12:00 p.m. - 8:00 p.m.
Saturdays 10:00 a.m. - 8:00 p.m.
Sundays 10:00 a.m. - 4:00 p.m.

20-22



Vintage Modern Expo

Famed for its stunning furniture and lighting, 20th Century Cincinnati is your go-to for everything vintage modern. Discover iconic decorative objects, housewares, and pop culture gems, plus an essential dose of chic fashion. From high-end investment pieces to fun, funky finds, there's something for every style and budget.

Hours: **M3 VIP Collector's Preview:**
Friday, Feb 20, 6 - 8:30PM

Java Preview:
Saturday, Feb 21, 9AM - 12PM

General Admission:
Saturday, Feb 21, 12PM - 5PM
Sunday, Feb 22 10AM - 4PM

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MESSAGE FROM JIM DOWNTON



2025 marked the second year since our expansion that the Convention Center continued to grow operating revenues, attendance, and staffing.

The Convention Center pushed operating revenues to over \$3 million, reaching \$3,112,821.00 for the first time in our building's history along with pushing our gross sales revenues to an all-time high of \$7,705,786.00 (= Facility Revenue + F&B Revenue + Audio-Visual Revenue combined).

Our city's Hotel Transient Occupancy Tax climbed to \$1,143,365, an increase of \$81,320 from 2024, contributing \$143,365 towards the city's general fund, after the first \$1,000,000 pays the convention centers debt service.

Our annual attendance numbers continued to grow for the fourth year in a row since the end of the pandemic, reaching 223,044 attendees with our total event days up an additional 26 days from 2024 to 282 days (out of the 365 days for the calendar year).

Our total number of annual events actually dipped from 185 to 165 events, thus continuing our Convention Center's trend of booking larger events (both in overall revenues, attendance numbers and number of event days).

Our capital projects continued in 2025 with a complete re-carpeting of our facility's main level carpeting, and retrofitting our fluorescent lighting of our original exhibit hall and public space to LED lighting coupled with a modern control system.

Finally, as our facility continues to grow our staff continues to grow. 2025 saw our Security Department grow to include two Full time Security Supervisors as well as two part time Security Assistant positions and our Maintenance Department added two part time positions to the previous two full time positions.

Even with our gains in operating and personnel expenses, the Convention Center ended 2025 in the black with operating income of \$70,086.00. Our 2026 forecast (based on our booking pace) appears to be just as healthy and we should have a very similar financial year.

SHARONVILLE CONVENTION CENTER DISTRICT

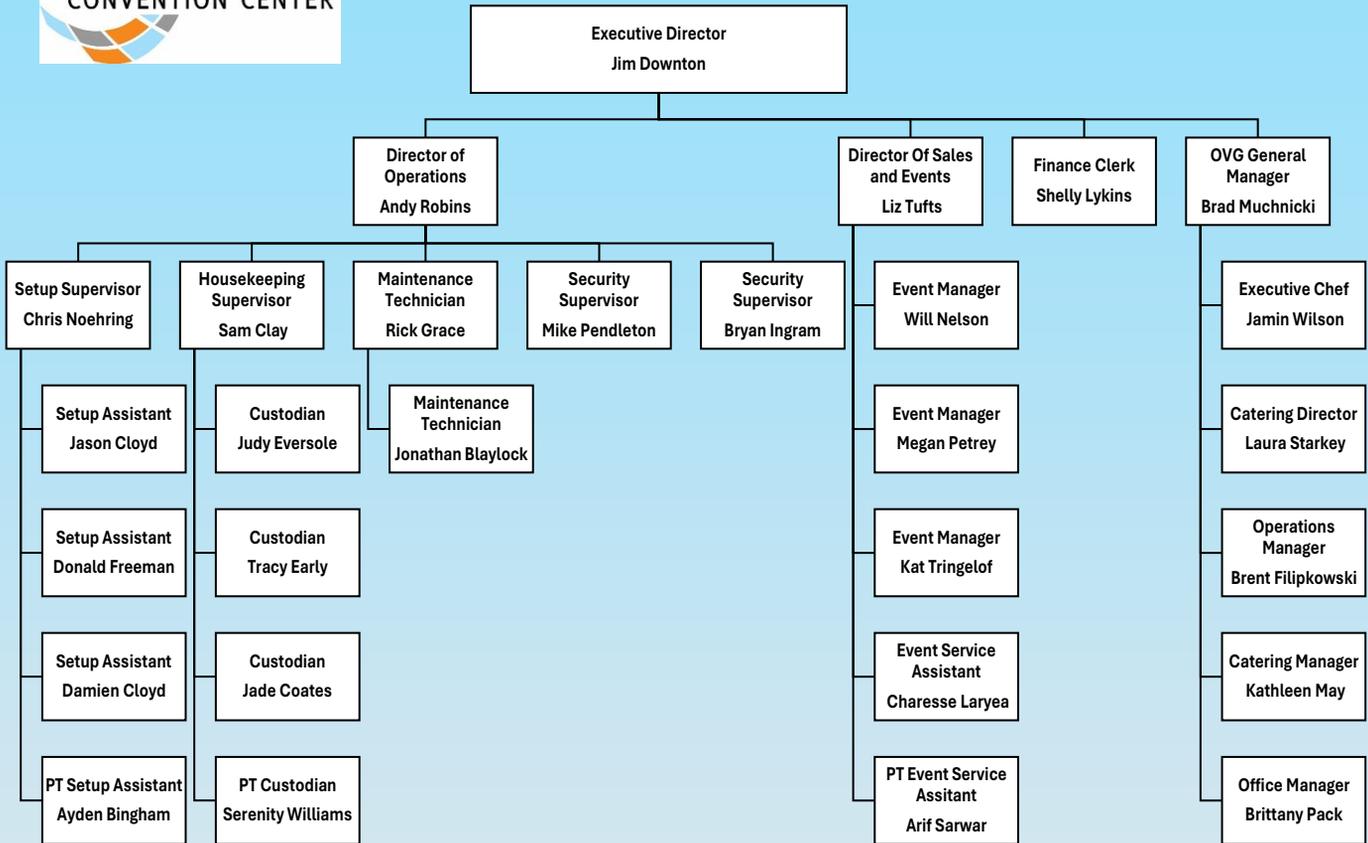
Sharonville CONVENTION CENTER



Greater Cincinnati's only
LEED Certified Event Facility



CONVENTION CENTER TEAM



2025 Year End Highlights

2025 Year-End Highlights– Convention Center Dashboard



Number of Events



165 vs 185 in 2024
(-20 vs 2024)

Total Event Days



282 vs 256 in 2024
(+26 vs 2024)

Attendance



223,044 vs 219,527
(+3,517 vs 2024)

YTD Hotel Transient Occupancy Tax



\$1,143,365.49
vs
\$1,062,046 in 2024
(+\$81,319.49 versus 2024)

2025 Cash Receipts YTD



\$3,041,968.00
vs
\$2,812,091.00 in 2024
(+\$229,877.00 in revenue)

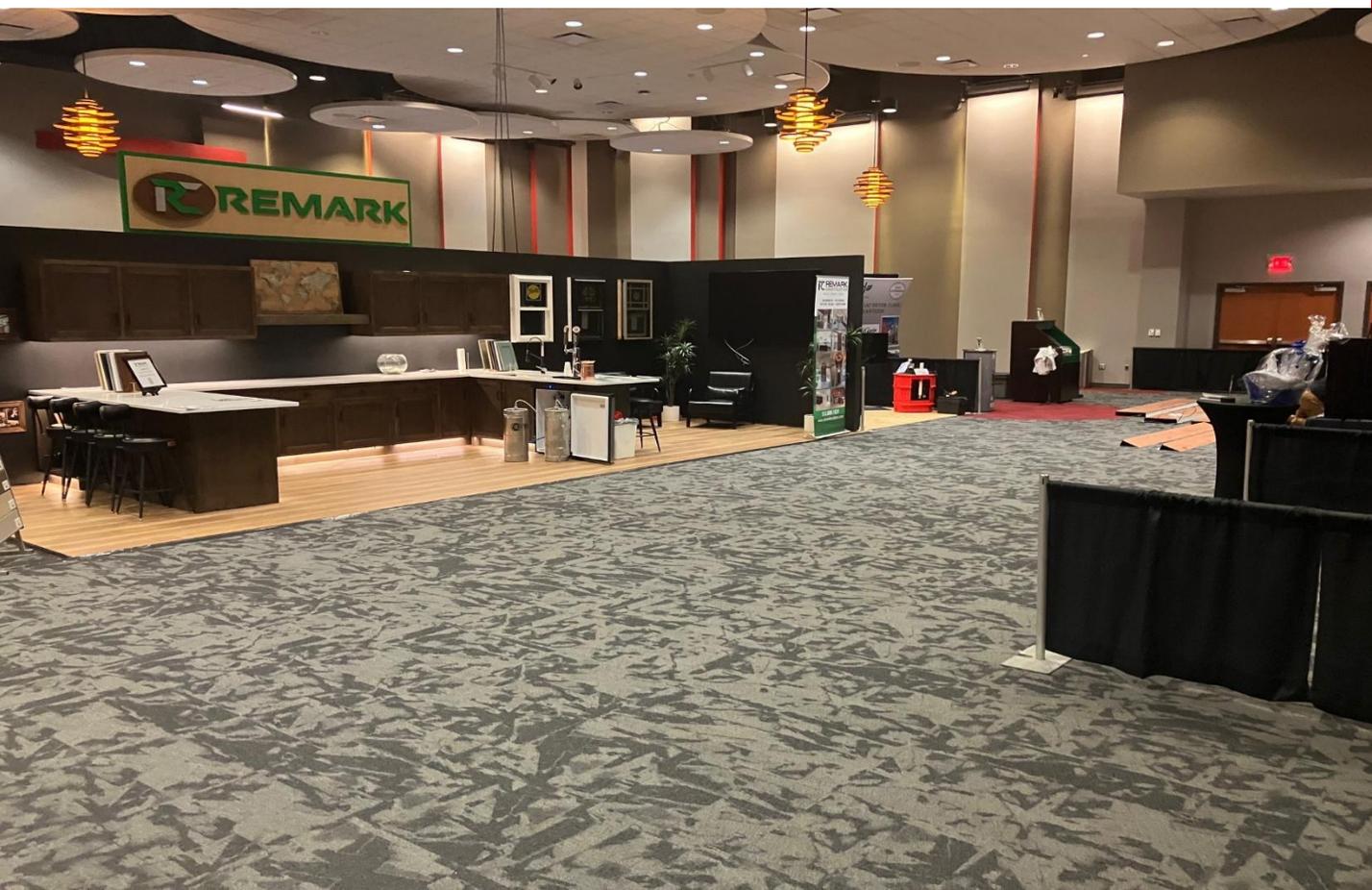
Convention Center

2025 Year-End

1st Quarter 2026 Public Events!

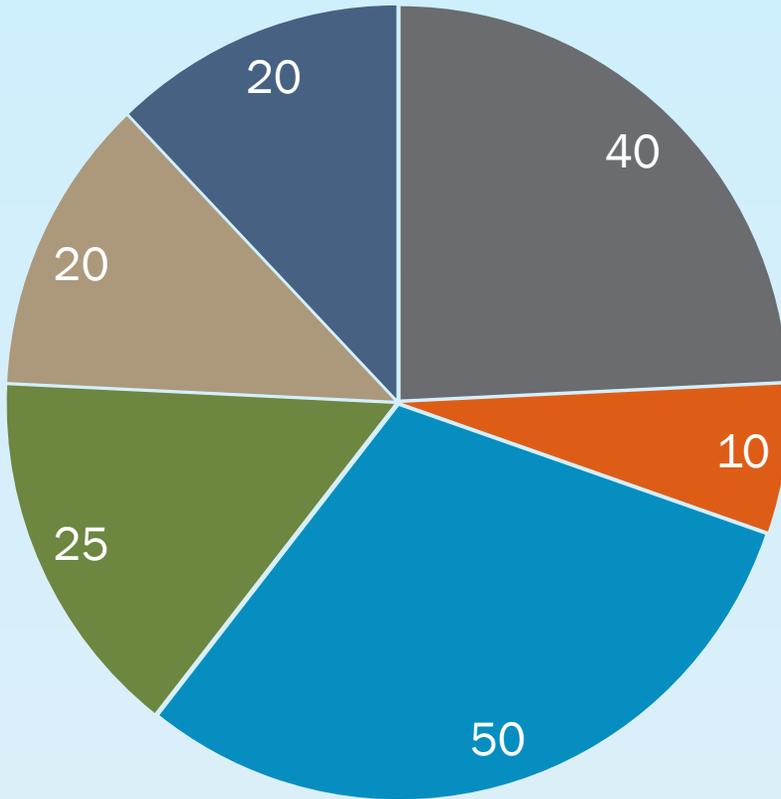
January 3-4 - Wendy's Bridal Show
January 10-11 - World Oddities Expo
January 16-18 - Greater Cincinnati Remodeling Expo
January 23-25 - Greater Cincinnati Remodeling Expo
January 31 - February 1 - Bridalrama
February 7-8 - Cincy Boat Expo

February 11-15: Cincy Boat Expo
February 20-22: Century Mid Century Show
February 27 - March 1: Spring Gem and Jewelry Show
March 13-15: Greater Cincinnati Home Show
March 15: Cincinnati Guitar Show
March 20-22: HorrorHound Weekend



2025 MARKET SEGMENT ANALYSIS

Market Segment by Event Type



■ Consumer Shows = 40

■ Tradeshow = 10

■ Meetings = 50

■ Banquets = 25

■ Conventions = 20

■ Special Events = 20



Total Events = 165

Attendance: 223,044

*does not include 35 in house events

FINANCIALS

City of Sharonville

Convention Center

Revised Monthly Profit and Loss Statement

For the Periods Ending December 31, 2025 and December 31, 2024

	2025		2024	
	Year To Date		Year To Date	Variance
Operating Revenues:				
Rent	\$ 1,821,305		\$ 1,644,312	\$ 176,993
F&B Commissions	879,949	&	839,573	40,376
Other Commissions	198,886		167,231	31,655
Utilities	115,785		94,994	20,791
Equipment and Services	12,090		15,222	(3,132)
Paramedic Services	35,337		12,487	22,850
Security Services	31,780		14,875	16,905
Miscellaneous	17,689		23,397	(5,708)
Total Operating Revenue	3,112,821		2,812,091	300,730
Operating Expenses:				
Personnel	1,649,829		1,472,033	(177,796)
Supplies & Materials	1,392,906		1,347,351	(45,555) *
Total Operating Expenses	3,042,735		2,819,384	(223,351)
Operating Income (Loss)	70,086		(7,293)	77,379
Other Revenues:				
Hotel Tax	1,143,365		1,062,045	81,320
Other Expenses:				
Original Debt Payment	900,000		400,000	500,000
Transfers Out:				
To Restricted for Capital Improvement	93,374	**	84,363	9,011
To General Fund (Hotel Tax)	143,365	#	62,045	81,320
Total Transfers Out	236,739		146,408	90,331
Convention Center Fund Balance	\$ 2,455,406		\$ 2,378,694	\$ 76,712

* Purchase of expansion carpet at a cost of \$340,819 is not included in operating expenses.

** 3% of cash receipts were transferred to the Restricted for Capital Improvement fund.

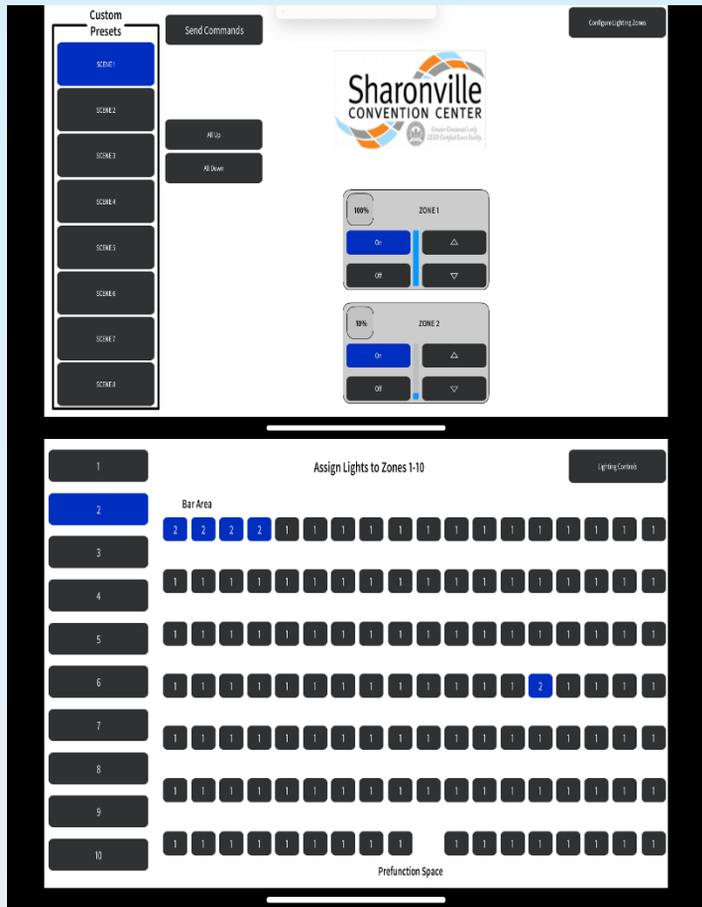
Hotel tax was capped at \$1,000,000 in 2025. Hotel tax over \$1,000,000 was transferred to the Gen

CAPITAL PROJECTS



Painted Main Level Carpet Original Facility \$340,819.00

Retrofit LED Lighting in Original Facility Main Level - \$58,167.00



OVG PARTNERS

2024 OVG PARTNERSHIP

OVG Capital Investments 2024- \$479,114

In 2024 we did a complete elevation of our catering service equipment, China, tableware and bar presentations, as well as some kitchen equipment and serving vessels. This has made a huge impact on our ability to service our guests and provide a more professional look and feel to Chef Jamin's outstanding food!

• Crown Collection induction Chafing dishes	\$47,595
• Beverage Dispensers	\$11,447
• Infused Beverage Dispensers	\$ 8,983
• Ballerina pitchers, salt/pepper, creamers, silver trays	\$30,873
• Freedom 5 Gallon Thermal coffee urns	\$26,355
• 5 New Zozz Bars	\$39,462
• 5 Zozz Bar display Towers	\$10,956
• Steelite porcelain Concerto China	\$64,820
• Steelite Folio Flatware, Bryce	\$21,288
• Beverage Ice displays	\$ 8,434
• Displays and risers	\$18,070
• Glassware	\$26,300
• Sculptware spandex and 24 in round tables	\$ 7,931
• Mobile radios	\$ 11,600
• FEW Combi oven food warmers (3)	\$ 30,266

OVG Marketing / Promotional and R&M Investment 2024- \$94,000

OVG's promotional and repair/maintenance fund is funded by contributing 3% of monthly gross sales into an account to support equipment repair, smallware's, and marketing opportunities.

• 9 tastings	\$11,848
• Eastern Star Sponsorship	\$ 3,300
• OSAP Sponsorship	\$ 18,421
• Signage	\$ 2,600
• Great Employee Events	\$ 2,000
• Holiday Market	\$ 1,200
• Men of Honor Gala	\$ 4,239
• Repairs and Maintenance	\$ 33,607

OVG PARTNERS

Management Staffing Update

In 2024 we hired Becki Morgan as our Director of Operations for F&B. Becki comes to us from the Duke Energy Convention Center and has hit the ground running with the galas and events that were moved to Sharonville from DECC.

In January we added Katie Hay as our Catering Manager. Katie's background in catering comes from her work with SSA company at the Cincinnati Zoo and well as working with the Hamilton County Parks team.

We would like to thank Jim Downton and the City of Sharonville for extending our partnership for an additional 5 years. We look forward to the opportunity to entertain all of our guests and provide them with memorable experiences that make them want to come back again and again.

Cheers to a record 2025!

Terrie Zajo

Becki Morgan

Chef Jamin Wilson

Laura Starkey

Katie Hay



THERE'S LOTS TO SEE & DO AT THE

Sharonville
CONVENTION CENTER

UPCOMING EVENTS

March

13-15 Greater Cincinnati Home Expo

Serving the Greater Cincinnati-area homeowner by bringing together the most knowledgeable remodeling and building experts in the community under one roof.

GREATER CINCINNATI
**HOME
EXPO**

Hours: Friday 12 p.m. - 7 p.m.
Saturday 10 a.m. - 6 p.m.
Sunday 11 a.m. - 5 p.m.

15 Cincinnati Guitar Show

Featuring over 7,500 square feet of vendors and dealers selling new and used, vintage and collectible guitars, basses, amps, and more!

CINCINNATI
Guitar SHOW
BUY! SELL! TRADE!

Hours: Sunday 10 a.m. - 4 p.m.

20-22



HorrorHound Weekend

Celebrating Horror in Movies, Television, Music and Pop Culture for 20 Years!

Hours: Friday 5 p.m. - 10 p.m. VIP Entry 4 p.m.
Saturday 11 a.m. - 7 p.m. VIP Entry 10 a.m.
Sunday 11 a.m. - 5 p.m.

April

11-12



BODY MIND SPIRIT
Celebration

Body Mind and Spirit Celebration

A Journey Toward Wonder - a movement into what nourishes your soul. Across every booth, workshop and conversation, there's a golden thread connecting you back to the awe that still lives in your cells.

Hours: Saturday 10 a.m. - 7 p.m.
Sunday 10 a.m. - 6 p.m.

25 SPCA Fur Ball



In honor of America's 250th birthday, we're going red, white, and MEOW—celebrating the values that unite us: kindness, compassion, and the courage to care. This will be a birthday bash for the ages—and you won't want to miss it.

Hours: Cocktails & Silent Auction 6 p.m.
Dinner to Follow

Please visit www.sharonvilleconventioncenter.com and click View Calendar for tickets.



The region's only LEED Silver Certified sustainable event facility is conveniently located just 15 miles north of downtown Cincinnati, just off I-75. The Center provides a beautiful and contemporary meeting facility for suburban conventions, banquets, trade shows and public events with all the amenities of a big city.